



INTERNATIONAL  
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## **International Investment Bank develops client block**

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The IIB continues to strengthen its team by highly qualified professionals. The Customer relations department and Department of credit operations were created as a part of transition to a new organizational structure and with an aim of the realization of new principles of credit policy.

Denis Rodionov was appointed as Director of the Department of Customer Relations. For almost twenty years he has worked in leading financial institutions such as VTB and Société Générale Vostok. Before his appointment in the IIB Mr. Rodionov had worked in Intesa bank, where he had headed the regional block in the Department of corporate business and later he had headed the regional center «Central». Deep knowledge of Russian banking practices in combination with long experience of working in banks with foreign capital will allow Mr. Rodionov to effectively organize the work with clients and partners in all member states of the IIB and to expand significantly the credit portfolio of the Bank while maintaining its quality.

The Credit Operations Analysis Department is headed by Maksim Samolazov, who came to work in the IIB from Rosbank. He also has experience of working in the foreign economic sphere. Mr. Samolazov's task is to organize an effective system of preparation, maintenance, and analysis of credit transactions.