INTERNATIONAL PARTNERSHIP

BUSINESS PARTNERS
- International Financial Organizations
- Regional development banks
- National development banks
- National Chambers of Trade and Industry
- Export credit agencies
- State and private financial institutions
- Platforms and associations of financial institutions
- Commercial banks

NON-COMMERCIAL ORGANISATIONS PARTNERS

IIB takes a strong stance on supporting initiatives aimed at environmental protection and sustainable development. The Bank not only extends financial support to such projects (loans and grants), but also actively cooperates with non-profit international organisations to develop new policies and promote responsible development financing. These esteemed organisations include:
- United Nations (IIB is a member of UN Global Compact)
- UNEP FI
- WWF
- Wetlands International
- ICC Green Finance Working Group

RECOGNITION

- Banking Association for Central and Eastern Europe (BACCE) award for the Development of International Banking Cooperation (2015)
- BNE Intellinews recognition as “The most innovative IFI” (2016)
- Association of Development Financing Institutions in Asia and the Pacific (ADFIAP) award for best trade finance support programme among IFIs (2017)
- Romanian Stockbrokers’ Association award for activities aimed at the development of national capital markets (2015, 2016, 2017)
- International publication “Global Banking and Finance Review” recognition as “The Fastest growing infrastructure bank of CEE region” (2018)
- Bucharest Stock Exchange recognition “Consistency in funding via Romanian capital market” (2019)
- Association of Development Financing Institutions in Asia and the Pacific (ADFIAP) award for best Corporate Governance Reform (2019)

CONTACT INFORMATION

IIB Headquarters
Budapest, Váci ut 188, H-1138, Hungary
Tel: +36 1 727 88 88
E-mail: mail@iibbank.com

Corporate lending
Tel: +36 1 727 89 11
Tel: +34 949 604 75 46
E-mail: credit@iibbank.com

Financial/institutions
Tel: +36 1 727 88 95
E-mail: financial@iibbank.com

Investor relations
Tel: +36 1 727 88 88
Tel: +34 949 604 76 10
E-mail: iib@iibbank.com

Treasury
Tel: +36 1 727 88 61
Tel: +34 949 604 76 10
E-mail: treasury@iibbank.com

Media and public relations
Tel: +36 1 727 88 88
E-mail: press@iibbank.com

www.iib.int

BASIC FACTS

IIB Mission is to promote greater interconnections and integration between the economies of the Bank member states, with the aim of achieving the conditions for balanced and inclusive growth, and competitive national economies, by drawing on existing historical bonds.

Q4 – 2019

GENERAL INFORMATION

BANK STATUS

International Investment Bank is a multilateral development institution, created by member states in 1970. The Agreement to form the bank was signed on 10 July 1970 and registered with the United Nations Secretariat under number 11417.

BANK SHAREHOLDERS

- Sovereign states: the Republic of Bulgaria, the Republic of Cuba, the Czech Republic, Hungary, Mongolia, Romania, the Russian Federation, the Slovak Republic, the Socialist Republic of Vietnam
- 339.61 mln euro paid-in capital
- 2 bn euro – authorized charter capital

KEY FIGURES

LONG-TERM RATINGS

The key factors behind IIB credit ratings are: a high level of support from member states; a stable liquidity situation; high capital adequacy; diversified financing sources and an improved risk management system.

ASSETS AND LOANS DYNAMICS

- Since 1970, the Bank has implemented more than 280 investment projects. The total investment volume is approaching 9 billion.
- As of October 28, 2019, the Bank’s assets reached 1350 million euro.
- The loan portfolio as of October 28, 2019 reached 830 million euro and includes loans granted in all nine member states.

PAID-IN CAPITAL STRUCTURE

EU 12.4%
Russia 44.18%
Bulgaria 33%
Hungary 14.72%
Slovakia 6.33%
Romania 7.66%
Czech Republic 11.07%
Mongolia 1.00%
Vietnam 1.58%
Cuba 1.08%

LOAN AND DOCUMENTARY PORTFOLIO BY COUNTRY, EUR M

Non-IIB area, covered by sovereign guarantees

Total assets

Net loans

411 416 420 425 430 435 440
396 401 406 411 416 421 426
2013-2018 HIGHLIGHTS

- All shareholders increased their shares in the Bank capital
- IIB obtained 4 investment-grade ratings from leading international rating agencies
- 11 successful bond placements in 4 member countries including issues in national currencies
- Hungary returns as an IIB member state
- Rapid improvement of volume, quality and geographic diversification of the loan portfolio
- IIB Trade Finance Facilitation Programme launch
- Launch of the Central Europe Fund of Funds (CEFoF) in collaboration with EIF aimed at SMEs support
- Bank develops a wide partnership network
- IIB Relaunch Strategy 2013-2017 successfully implemented
- Approval of new statutory documents and introduction of a new three-tier corporate governance system
- Authorized charter capital increases to 2 bn euro
- 2018-2022 Strategy and a new capitalization programme were unanimously approved by member states

STRATEGIC VISION 2018-2022

By the end of 2022, IIB aims to:

- Raise total assets to EUR 1.7 bn and expand the loan portfolio to EUR 1.2 bn, increase volume of bonds issuances including in national currencies of the member states
- Become an acclaimed niche lending institution capable of executing medium-sized projects to promote the development of the member states' national economies
- Put forward a recognizable value proposition on the markets of member states, play a prominent role in supporting financial transactions both between them and third countries, which includes funding export/import operations and investment
- Run a partnership network in each member state on the basis of long-term mutually advantageous relationships
- Achieve and maintain long-term financial sustainability
- Demonstrate sustainable profitability through its core activity
- Expand its shareholder structure to strengthen the capital base and identify new, sound financing opportunities
- To reinforce presence in certain geographical areas by opening local representative offices

LANDMARK PROJECTS

IIB is focused on medium- and long-term financing of projects aimed at supporting the development of the economies of IIB member countries with positive social, environmental and economic impacts. The Bank provides loans directly, in cooperation with other financial institutions, or through partner banks.

SOURCES OF FUNDING

<table>
<thead>
<tr>
<th>LT FUNDING BY COUNTRIES</th>
</tr>
</thead>
<tbody>
<tr>
<td>01.11.2019</td>
</tr>
<tr>
<td>Czech Republic</td>
</tr>
<tr>
<td>2</td>
</tr>
<tr>
<td>1</td>
</tr>
<tr>
<td>46</td>
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KEY BOND PLACEMENTS

<table>
<thead>
<tr>
<th>KEY BOND PLACEMENTS</th>
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<tbody>
<tr>
<td><strong>RUSSIA</strong></td>
</tr>
<tr>
<td>5 issues</td>
</tr>
<tr>
<td>246mn rubles</td>
</tr>
<tr>
<td>Listing: Moscow Exchange</td>
</tr>
<tr>
<td><strong>ROMANIA</strong></td>
</tr>
<tr>
<td>5 issues</td>
</tr>
<tr>
<td>1 400mln Romanian leu, 140mln euro</td>
</tr>
<tr>
<td>Listing: Bucharest Stock Exchange</td>
</tr>
<tr>
<td><strong>SLOVAKIA</strong></td>
</tr>
<tr>
<td>1 issue</td>
</tr>
<tr>
<td>30 mln euro</td>
</tr>
<tr>
<td>Listing: Bratislava Stock Exchange</td>
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<tr>
<td><strong>CZECH REPUBLIC</strong></td>
</tr>
<tr>
<td>1 issue</td>
</tr>
<tr>
<td>1.5bn korun</td>
</tr>
<tr>
<td>Listing: Prague and Vienna Stock Exchanges</td>
</tr>
<tr>
<td><strong>HUNGARY</strong></td>
</tr>
<tr>
<td>2 issues</td>
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<tr>
<td>47.2bn forints</td>
</tr>
<tr>
<td>Listing: Budapest Stock Exchange</td>
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