



April – June 2018



# TIME PROVED PARTNERSHIP

The IIB is investing in its member states across three continents with the goal of promoting their socio-economic development, supporting prosperity of their population and fostering economic cooperation between them. Its aim is to provide effective and efficient tailor-made development assistance and solutions.

## PROFILE

The International Investment Bank (IIB) is a **multilateral development bank founded in 1970** carrying out its activities based on the intergovernmental Agreement Establishing the IIB. Its mission is **to support the economies of its member states** through direct project financing as well as through financial intermediaries, while collaborating with leading financial institutions.

The Bank strives to improve the lives of people on its territory of operations of 19.6 million km<sup>2</sup> with a population of more than 300 million. There are currently **nine shareholders** of the IIB – **Bulgaria, Cuba, Czech Republic, Hungary, Mongolia, Romania, Russia, Slovakia and Vietnam**. While the IIB Board manages the Bank's daily operations, as an international financial institution it is strategically guided and supervised by the IIB Council – the highest governing body of the Bank. In the Council, **each member state, represented by a high-level official, has one vote**, irrespectively of the countries' shares in IIB's capital.

The Bank is **unique among its peers by its shareholder composition** – by itself a result of historical circumstances – as it does not have a regional or fully global character, but it is truly international. While it is proud of its history, during the past three years **the IIB has undergone a major modernisation, reinventing itself and transforming into a modern multilateral development bank** in order to respond to the current needs and challenges of its shareholders, at the same time following the highest standards in corporate governance and sustainable development.

The IIB is **open to new members** sharing its goals and vision. Its statutory documents allow for the admission of either sovereign states or international organisations as IIB's members.

## IIB'S SELECTED LISTING

- LOCAL ROMANIAN BONDS** (as of September 2017)  
4 issues: RON 711 mn, EUR 60 mn  
placement: Bucharest Stock Exchange
- LOCAL RUSSIAN BONDS** (as of June 2017)  
5 issues: RUB 24bn  
placement: Moscow Exchange
- LOCAL SLOVAK BONDS** (as of October 2014)  
amount: EUR 30mn  
placement: Bratislava Stock Exchange
- SYNDICATED LOAN FACILITY** (as of May 2016)  
amount: EUR 60mn  
arrangers: ING, Raiffeisen, OTP Bank, Sberbank Europe, VTB Deutschland, Rosbank, Bulgarian Development Bank, International Asset Bank

## THE IIB VISION

The IIB's 2018–2022 Development Strategy hinges on the need to further adapt the mission, vision and long-term priorities of the institution to the current interest and needs of its member states, while remaining oriented toward external counterparties and investors.

The Bank sees its renewed mission as that of "facilitating connectivity and integration between the economies of the Bank's member states in order to ensure sustainable and inclusive growth, competitiveness of national economies, backed by the existing historical ties".

By the end of 2022, the IIB aims to:

- become an acclaimed niche lending institution capable of executing medium-sized projects to promote the development of the national economies of member states;
- put forward a recognisable value proposition on the markets of member states, play a prominent role in supporting financial transactions both between them and third countries, which includes funding export/import operations and investment;
- run a partnership network in each member state on the basis of long-term mutually advantageous relationships;
- achieve long-term financial sustainability;
- demonstrate sustainable profitability through its core activity.

By the end of 2022 the Bank will have laid the groundwork for its long-term priorities related to the two subsequent cycles of strategic planning until the end of 2032:

- enlarging the geographical scale of operations by entering new markets for the benefit of member states;
- possible expansion of the current shareholder structure in order to broaden the geographical footprint of operations, the resource base, and the existing competencies. The Bank is continuously working on increasing its impact. It set up its **European Regional Office** in Bratislava, Slovakia in April 2015 to support the additional expansion of its operations in the European Union, and has appointed a **local representative in Vietnam**.

## MEMBERS' SHARES IN IIB'S PAID-IN CAPITAL

Republic of Bulgaria	13.4%	
Hungary	12.7%	
Czech Republic	9.64%	<b>48.42%</b>
Slovak Republic	6.82%	
Romania	5.86%	
Russian Federation	47.63%	<b>47.63%</b>
Republic of Cuba	1.7%	<b>1.7%</b>
Republic of Vietnam	1.17%	
Mongolia	1.08%	<b>2.25%</b>

## MAIN FIGURES

### CUMULATIVE INVESTMENTS (Since foundation)

**Over €8 billion**

### CREDIT RATINGS

S&P	Moody's	Fitch	Dagong
<b>BBB+</b>	<b>Baa1</b>	<b>BBB</b>	<b>A</b>

### AUTHORISED CAPITAL

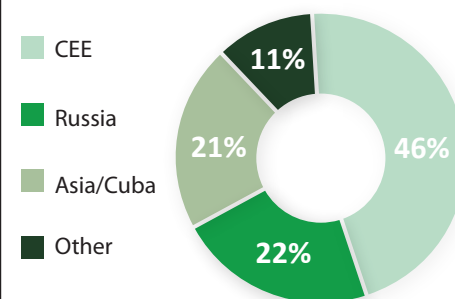
**€1.3 billion**

### PAID-IN CAPITAL

**€314.96 million**

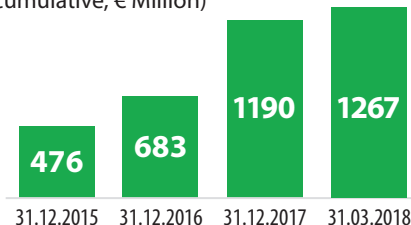
### CURRENT PORTFOLIO DISTRIBUTION BY REGION

(signed investments, % as of 31.03.2018)

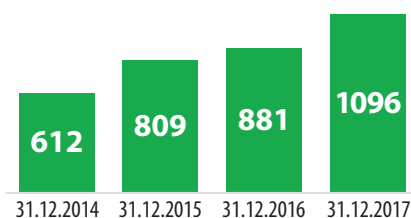


### NEW SIGNED INVESTMENTS SINCE IIB'S RELAUNCH IN LATE 2012

(cumulative, € Million)



### TOTAL ASSETS (€ Million)



## INVESTMENTS

The Bank grants loans directly or through leading national financial institutions, development banks and export-import banks and agencies, and it participates in co-financing and syndications with other international and national financial institutions.

Key products we offer:

- ◆ Intermediated financing through selected financial institutions;
- ◆ Project and trade finance;
- ◆ Documentary products;
- ◆ Equity investments, investments in funds.

Examples of projects we finance:

- ◆ PJSC "State Transport Leasing Company" (Russia): credit facility to finance and refinance the purchase and leasing of aircraft from a Czech manufacturer (\$33m);
- ◆ Tyrbul EAD (Bulgaria): co-financing deal with long-term partner BSTDB (IIB – €11m);
- ◆ Pilsen Toll (Czech Republic): credit line for financing Pilsen Steel's operations (€35m);
- ◆ VPBank (Vietnam): intermediated support of SMEs. Syndicated loan with a total sum of \$158m (IIB – \$10m). Organiser – IFC;
- ◆ MEP Retail Investments S.R.L. (Romania): syndicated facility to acquire the Romanian retail network of supermarkets Profi in local currency with more than €300m (IIB – about €16.5m). Organiser – ING Bank N.V.;
- ◆ XacBank (Mongolia): intermediated support of SMEs. Syndicated loan with a total sum of \$125.5m (IIB – \$10m). Organiser – IFC, FMO.

## PARTNERSHIPS

The development of a partnership network represents one of the strategic pillars of the IIB, and can be defined as one of the crucial conditions for its effective national and international promotion and positioning.

- ◆ The IIB is implementing over 70 cooperation agreements with various entities. The Bank is cooperating in different areas with national and international development institutions – it is an observer or special guest at the annual meetings of ADB, AIIB, BSTDB, EBRD, IDB, NDB and World Bank/IMF.
- ◆ The Bank granted observer status to the EDB, Vnesheconombank, VTB Group, Bulgarian Development Bank, the Russian Export Centre and Republic of Belarus. It has joined the IFC Master Cooperation Agreement, and it has signed an MoU on co-financing with EDB, an MoU on technical cooperation with the World Bank as well as an MoU on cooperation with CAF.
- ◆ In 2014, the IIB signed a Multilateral Memorandum on Cooperation with ECAs from Bulgaria, Czech Republic, Hungary, Romania, Russia and Slovakia, which will allow it to act as a bridge financing institution while the ECAs will provide insurance coverage.
- ◆ The IIB is a member of the Banking Association for Central and Eastern Europe (BACEE), Association of Development Financing Institutions in Asia and the Pacific (ADFIAP), and National Committee for Economic Cooperation with Latin American Countries (NC CEPLA). In 2015 and 2016, the Bank's merits have been recognized by both associations with awards, as well as by Romanian Stockbrokers Association. According to the bne IntelliNews, the IIB was the Most innovative IFI of the year 2016, and this year the Bank's Trade Finance Support Programme was named the best in the Asia-Pacific region by ADFIAP.
- ◆ The Bank joined the United Nations Global Compact – the largest initiative in the field of sustainable development. As an environmentally responsible institution, the IIB has already provided grants of almost EUR 200 000 for environmental initiatives in Hungary, Mongolia, Russia and Vietnam.

## CONTACTS

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## HOW TO OBTAIN IIB FINANCING

Please visit our website to learn more about our products and to apply for IIB financing  
<http://www.iib.int/en/products/>

or contact us directly

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## HOW TO PARTNER WITH THE IIB

- ◆ Associated Member Status
- ◆ Associated Partner Status
- ◆ Observer Status
- ◆ Cooperation agreement and other forms of partnership

For enquiries please contact:

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## SPECIAL NOTE

The IIB is explicitly excluded from the list of financial institutions, to which restrictive measures of the Council of the European Union are applied:

"It is also appropriate to apply restrictions on access to the capital market for certain financial institutions, excluding Russia-based institutions with international status established by intergovernmental agreements with Russia as one of the shareholders."

(5), Council Regulation (EU)  
No 833/2014 of July 31, 2014