



Q4 – 2018



TIME PROVED PARTNERSHIP

The IIB is investing in its member states across three continents with the goal of promoting their socio-economic development, supporting prosperity of their population and fostering economic cooperation between them. Its aim is to provide effective and efficient tailor-made development assistance and solutions.

PROFILE

The International Investment Bank (IIB) is a **multilateral development bank founded in 1970** carrying out its activities based on the intergovernmental Agreement Establishing the IIB. Its mission is to **support the economies of its member states** through direct project financing as well as through financial intermediaries, while collaborating with leading financial institutions.

The IIB's corporate governance structure consists of three tiers - the Board of Governors, the Board of Directors and the Management Board. The Board of Governors determines the Bank's development strategy, the Board of Directors exercises general management and oversight of the operations, the Management Board provides the management of the day-to-day affairs of the IIB.

The Bank as an international financial institution strives to improve the lives of people on its territory of operations of 19.6 million km² with a population of more than 300 million. There are currently **nine shareholders** of the IIB – **Bulgaria, Cuba, Czech Republic, Hungary, Mongolia, Romania, Russia, Slovakia and Vietnam**.

The Bank is **unique among its peers by its shareholder composition** – by itself a result of historical circumstances – as it does not have a regional or fully global character, but it is truly international. While it is proud of its history, over the past few years **the IIB has undergone a major modernisation, reinventing itself and transforming into a modern multilateral development bank** in order to respond to the current needs and challenges of its shareholders, at the same time following the highest standards in corporate governance and sustainable development.

The IIB is **open to new members** sharing its goals and vision. Its statutory documents allow to admit sovereign states and international organisations as IIB's shareholders.

INVESTMENTS

The mandate of the IIB is focused on project financing, export-import operations, support for small and medium-sized enterprises (SMEs). The Bank grants loans directly or through leading national financial institutions, development banks and export-import banks and agencies. The IIB also participates in the implementation of projects together with other international financial institutions through syndicated loans.

Key products we offer:

- Project finance
- Trade finance
- Intermediated financing through selected financial institutions
- Equity investments, investments in funds

Examples of projects we finance:

- **Nord-Hydro – Bely Porog (Russia):** syndicated loan to finance construction of two hydro power plants- €11,8 bln (IIB- €4.075 bln)
- **Tyrbul EAD (Bulgaria):** co-financing deal with long-term partner BSTDB (IIB – €11m).
- **Slovenské elektrárne, a.s. (Slovak Republic):** general purposes; protection of the environment or production of electricity in hydroelectric power plants (€90m).
- **VPBank (Vietnam):** intermediated support of SMEs. Syndicated loan with a total sum of \$158m (IIB – \$10m). Arranger – IFC.
- **MEP Retail Investments S.R.L. (Romania):** syndicated facility to acquire the Romanian retail network of supermarkets Profi in local currency with more that €300m (IIB – about RON 137.25m). Arrangers – Citibank N.A., ING Bank N.V., UniCredit SpA, Raiffeisen Bank International AG.

MAIN FIGURES

CUMULATIVE INVESTMENTS

(Since foundation)

Close to €9 billion

CREDIT RATINGS

S&P	Moody's	Fitch	Dagong
BBB+ Stable	A3 Stable	BBB+ Stable	A Positive

AUTHORISED CAPITAL

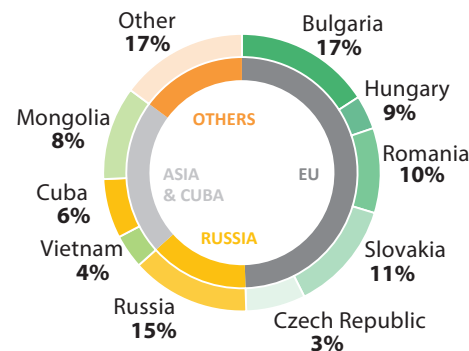
€ 2 billion

PAID-IN CAPITAL

€ 325.96 million

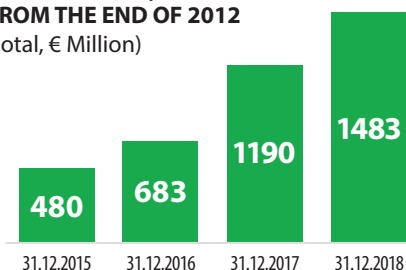
CURRENT PORTFOLIO DISTRIBUTION BY COUNTRIES

(signed agreements, % as of 30.11.2018)



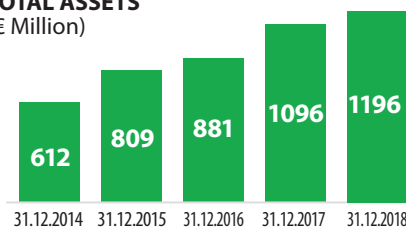
SIGNED LOAN AND GUARANTEE AGREEMENTS (EXCLUDING TF) SINCE IIB'S RELAUNCH FROM THE END OF 2012

(total, € Million)



TOTAL ASSETS

(€ Million)



MEMBERS' SHARES IN IIB'S PAID-IN CAPITAL

Bulgaria	12,95%	Russia	46,03%	46,03%
Hungary	12,27%	Cuba	1,64%	1,64%
Czech Republic	11,47%	Vietnam	1,13%	2,17%
Slovakia	6,59%	Mongolia	1,04%	
Romania	6,89%			
				50,16%

THE IIB VISION

The IIB's 2018–2022 Development Strategy hinges on the need to further adapt the mission, vision and long-term priorities of the institution to the current interest and needs of its member states, while remaining oriented toward external counterparties and investors.

The Bank sees its renewed mission as that of “facilitating connectivity and integration between the economies of the Bank's member states in order to ensure sustainable and inclusive growth, competitiveness of national economies, backed by the existing historical ties”.

By the end of 2022, the IIB aims to:

- become an acclaimed niche lending institution capable of executing medium-sized projects to promote the development of the national economies of member states.
- put forward a recognisable value proposition on the markets of member states, play a prominent role in supporting financial transactions both between them and third countries, which includes funding export/import operations and investment.
- run a partnership network in each member state on the basis of long-term mutually advantageous relationships;
- achieve long-term financial sustainability;
- demonstrate sustainable profitability through its core activity;

By the end of 2022 the Bank will have laid the groundwork for its long-term priorities related to the two subsequent cycles of strategic planning until the end of 2032.

PARTNERSHIPS

The development of a partnership network represents one of the strategic pillars of the IIB, and can be defined as one of the crucial conditions for its effective national and international promotion and positioning.

- The IIB is implementing **over 70 cooperation agreements** with various entities. The Bank is cooperating in different areas with national and international development institutions – it is an **observer or special guest at the annual meetings of AIB, BSTDB, EBRD, NDB, the World Bank Group and others.**
- The Eurasian Development Bank, Vnesheconombank, VTB Group, Bulgarian Development Bank, the Russian Export Centre and the Republic of Belarus have observer status at IIB. Framework agreements on cooperation with all major development institutions have been signed and are currently valid.
- In 2014, the IIB signed a Multilateral Memorandum on Cooperation with ECAs of Bulgaria, Czech Republic, Hungary, Romania, Russia and Slovakia, which allows it to act as a bridge financing institution while allows the ECAs to provide insurance coverage. In 2017, a Memorandum on Cooperation was signed between the IIB and the Chambers of Commerce and Industry of all -shareholder countries.
- The IIB is a member of the Banking Association for Central and Eastern Europe (**BACEE**), Association of Development Financing Institutions in Asia and the Pacific (**ADFIAP**). In 2015 and 2016, the Bank's merits have been recognized by both associations with **awards**, as well as by **Romanian Stockbrokers Association**. According to the bne IntelliNews, the IIB was the **Most innovative IFI** of the year 2016, and this year the Bank's Trade Finance Support Programme was named the best in the Asia-Pacific region by **ADFIAP**. In 2018, the Bank has become a member of the International Development Finance Club (IDFC).
- The Bank joined the **United Nations Global Compact** – the largest initiative in the field of sustainable development. As an **environmentally responsible institution**, the IIB has already provided grants of almost EUR 200 000 for environmental initiatives in Hungary, Mongolia, Russia and Vietnam.

CONTACTS

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IIB'S SELECTED LISTING

- **LOCAL ROMANIAN BONDS (as of July 2018)**
4 issues: RON 711 mn, EUR 60 mn
listing: Bucharest Stock Exchange
- **LOCAL RUSSIAN BONDS (as of July 2018)**
5 issues: RUB 24bn
listing: Moscow Exchange
- **LOCAL SLOVAK BONDS (as of July 2018)**
amount: EUR 30mn
listing: Bratislava Stock Exchange
- **LOCAL CZECH BONDS (as of July 2018)**
amount: CZK 750mn
listing: Prague and Vienna Stock Exchanges

HOW TO PARTNER WITH THE IIB

- Associated Member Status
- Associated Partner Status
- Observer Status
- Cooperation agreement and other forms of partnership

SPECIAL NOTE

The IIB is explicitly excluded from the list of financial institutions, to which restrictive measures of the Council of the European Union are applied:

“It is also appropriate to apply restrictions on access to the capital market for certain financial institutions, excluding Russia-based institutions with international status established by intergovernmental agreements with Russia as one of the shareholders.”

(5), Council Regulation (EU)
No 833/2014 of July 31, 2014