

INTERNATIONAL PARTNERSHIP

BUSINESS PARTNERS

- International Financial Organizations
- Regional development banks
- National development banks
- National Chambers of Trade and Industry
- Export credit agencies
- State and private financial institutions
- Platforms and associations of financial institutions
- Commercial banks



NON-COMMERCIAL ORGANISATIONS PARTNERS

IIB takes a strong stance on supporting initiatives aimed at environmental protection and sustainable development. The Bank not only extends financial support to such projects (loans and grants), but also actively cooperates with non-profit international organizations to develop new policies and promote responsible development financing.

These esteemed organisations include:

- United Nations (IIB is a member of UN Global Compact)
- UNEP FI
- WWF
- Wetlands International
- ICC Green Finance Working Group



OBSERVERS

Republic of Belarus – sovereign observer



RECOGNITION

- Banking Association for Central and Eastern Europe (BACEE) award for the Development of International Banking Cooperation (2015)
- Association of Development Financing Institutions in Asia and the Pacific (ADFIAP) award for SME Support Programme (2015)
- BNE Intellinews recognition as “The most innovative IFI” (2016)
- Association of Development Financing Institutions in Asia and the Pacific (ADFIAP) award for best trade finance support programme among IFIs (2017)
- Romanian Stockbrokers’ Association award for activities aimed at the development of national capital markets (2015, 2016, 2017)
- International publication “Global Banking and Finance Review” recognition as “The Fastest growing infrastructure bank of CEE region” (2018)
- Bucharest Stock Exchange recognition “The first Euro-denominated bond issuance on the Bucharest Stock Exchange” (2018)
- Bucharest Stock Exchange recognition “Consistency in funding via Romanian capital market” (2019)
- Association of Development Financing Institutions in Asia and the Pacific (ADFIAP) award for best Corporate Governance Reform (2019)
- “The European” Global Banking Award for “Best Trade and Investment Bank – CEE” (2019)

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IIB.INT

BASIC FACTS



IIB Mission is to promote greater interconnections and integration between the economies of the Bank member states, with the aim of achieving the conditions for balanced and inclusive growth, and competitive national economies, by drawing on existing historical bonds.

Q1 – 2019

GENERAL INFORMATION

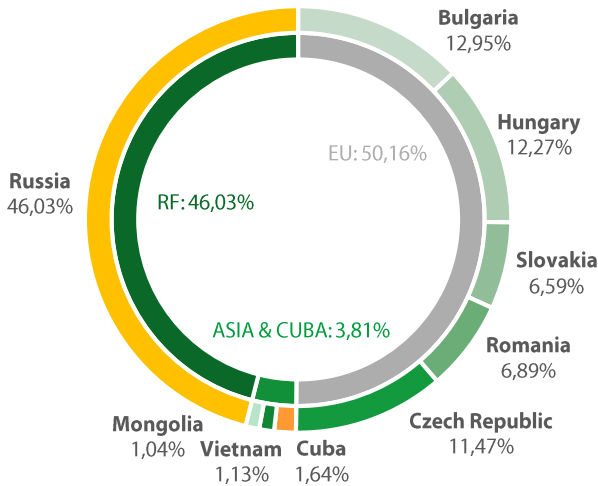
BANK STATUS

International investment Bank is a multilateral development institution, created by member states in 1970. The Agreement to form the bank was signed on 10 July 1970 and registered with the United Nations Secretariat under number 11417.

BANK SHAREHOLDERS

- 9 sovereign states: the Republic of Bulgaria, the Republic of Cuba, the Czech Republic, Hungary, Mongolia, Romania, the Russian Federation, the Slovak Republic, the Socialist Republic of Vietnam
- 325.96 mln euro paid-in capital
- 2 bn euro – authorized charter capital

PAID-IN CAPITAL STRUCTURE



KEY FIGURES

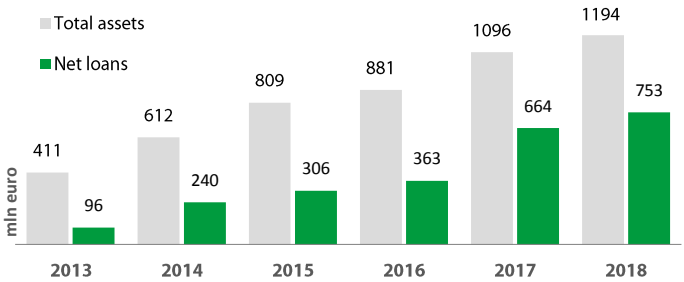
LONG-TERM RATINGS

The key factors behind IIB credit ratings are: a high level of support from member states; a stable liquidity situation; high capital adequacy; diversified financing sources and an improved risk management system.

MOODY'S	A3, Stable	30.04.2018
STANDARD & POOR'S	A-, Stable	07.03.2019
FitchRatings	BBB+, Stable	21.11.2018
DAJONGS GLOBAL	A, Positive	07.02.2018

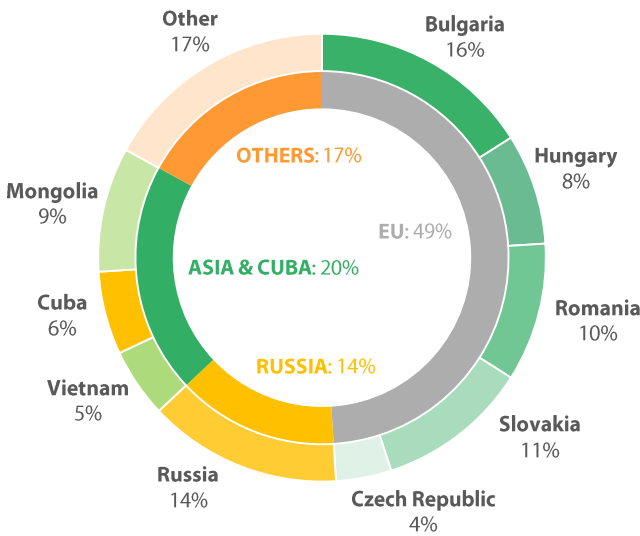
ASSETS AND LOANS DYNAMICS

- Since 1970, the Bank has implemented more than 280 investment projects. The total investment volume is approaching 9 bn euro.
- At the end of 2018, the Bank's assets reached 1194 mln euro.
- The loan portfolio at the end of 2018 reached 753 mln euro and includes loans granted in all nine member states.



COUNTRY STRUCTURE OF THE PORTFOLIO

(agreements signed, % as of 31.12.2018)



STRATEGY

2013-2018 HIGHLIGHTS

- All shareholders increased their shares in the Bank capital
- IIB obtained 4 investment – grade ratings from leading international rating agencies
- 11 successful bond placements in 4 members countries including issues in national currencies
- Hungary returns as an IIB member state
- Rapid improvement of volume, quality and geographic diversification of the loan portfolio
- IIB Trade Finance Facilitation Programme launch
- Launch of the Central Europe Fund of Funds (CEFoF) in collaboration with EIF aimed at SMEs support
- Bank develops a wide partnership network
- IIB Relaunch Strategy 2013-2017 successfully implemented
- Approval of new statutory documents and introduction of a new three-tier corporate governance system
- Authorized charter capital increases to 2 bn euro
- 2018-2022 Strategy and a new capitalisation programme were unanimously approved by member states

STRATEGIC VISION 2018-2022

By the end of 2022, IIB aims to:

- Raise total assets to EUR 1.7 bn and expand the loan portfolio to EUR 1.2 bn, increase volume of bonds issuances including in national currencies of the member states
- Become an acclaimed niche lending institution capable of executing medium-sized projects to promote the development of the member states’ national economies
- Put forward a recognizable value proposition on the markets of member states, play a prominent role in supporting financial transactions both between them and third countries, which includes funding export/import operations and investment
- Run a partnership network in each member state on the basis of long-term mutually advantageous relationships
- Achieve and maintain long-term financial sustainability
- Demonstrate sustainable profitability through its core activity
- Expand its shareholder structure to strengthen the capital base and identify new, sound financing opportunities
- To reinforce presence in certain geographical areas by opening local representative offices

KEY FOCUS

Project Finance
Trade between IIB member countries with the focus on integration projects
Modernization and renovation of infrastructure
Mergers and acquisitions
SME support
Sustainable development

LANDMARK PROJECTS

IIB is focused on medium- and long-term financing of projects aimed at supporting the development of the economies of IIB member countries with positive social, environmental and economic impacts. The Bank provides loans directly, in cooperation with other financial institutions, or through partner banks.

RUSSIA



BULGARIA



SLOVAKIA



ROMANIA



HUNGARY



MONGOLIA



VIETNAM



CZECH REPUBLIC

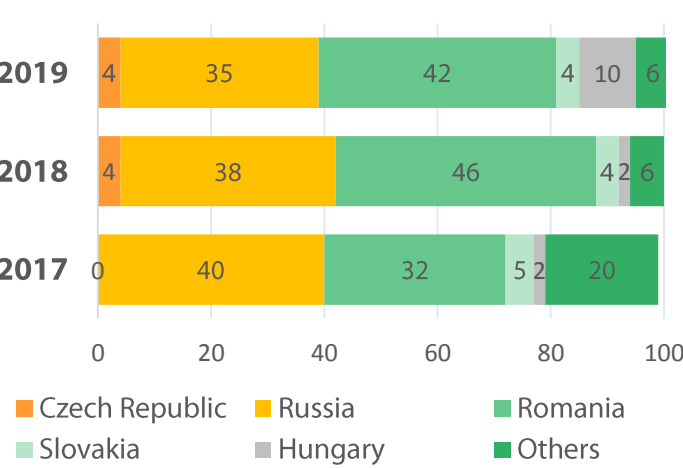


CUBA

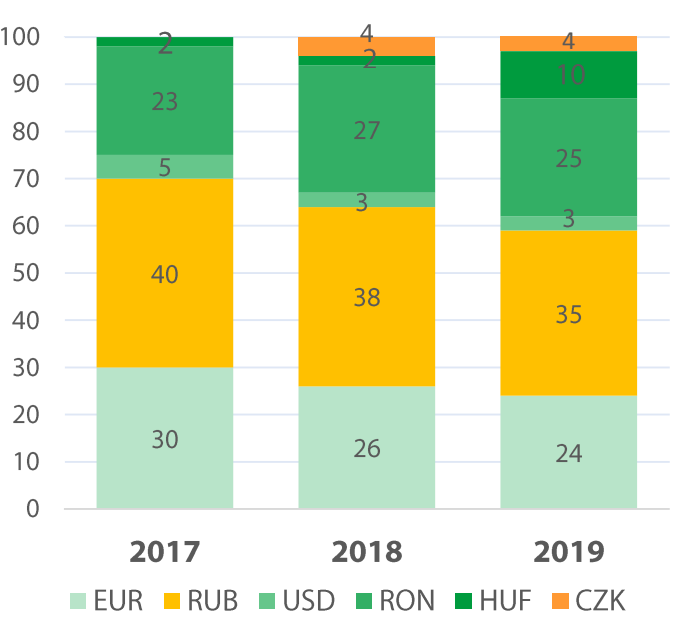


SOURCES OF FUNDING

LT FUNDING BY COUNTRIES



LT FUNDING BY CURRENCIES



KEY PLACEMENTS

RUSSIA	5 issues 24 bn rubles Listing: Moscow Exchange
ROMANIA	4 issues 900 mln Romanian leu, 140 mln euro Listing: Bucharest Stock Exchange
SLOVAKIA	1 issue 30 mln euro Listing: Bratislava Stock Exchange
CZECH REPUBLIC	1 issue 750 mln koruna Listing: Prague and Vienna Stock Exchanges
HUNGARY	1 issue 24.7 bn forints Listing: Budapest Stock Exchange